



# Job advert

## Recruitment Manager – Middle East & North Africa (MENA)

### Context

**INTO's mission:**

*Through innovative partnerships with leading universities we expand opportunities for higher education, ensuring success and transforming the lives of our students and staff.*

Across the world, there is increasing demand for top quality higher education, with more and more students demanding access to provision beyond their home country. INTO partners with universities in three continents to address this global demand and help transform their international capacity and performance. Since 2006, we have successfully launched partnerships with 22 universities in Europe, North America and Asia. We have enrolled over 67,000 students from 166 countries and now have about 1700 employees, based round the world.

Our website <http://www.intoglobal.com/> has details of how we are organised and our outstanding achievements so far

### Requirements

This role's core purpose is to manage our regional recruitment and development function for all our destination centres and partners in the US, UK and China within Jordan, Lebanon, Qatar & Morocco.

The postholder will help inform INTO's strategy as it relates to the region. Main areas of focus will be: achieving student recruitment targets; developing and maintaining relationships with key partners including, primarily, education agents, schools and sponsors; and raising our US and UK partners' profiles in the region.

### Salary

Band D

### Application process

Please refer to the job description for this post for the necessary skills and experience required. Send your CV along with a covering letter stating why you are suitable for the role and where you saw it advertised to: Matt Webster **via email to:** [HQ.career@intoglobal.com](mailto:HQ.career@intoglobal.com)

**The closing date for applications is Monday 17<sup>th</sup> June 2019**

### Safeguarding

As part of our safeguarding procedures, applicants are asked to note that:

IUP 2 LLP  
ONE GLOUCESTER PLACE  
BRIGHTON, EAST SUSSEX  
BN1 4AA, UK

**T** +44 [0]1273 665200  
**F** +44 [0]1273 679422  
**E** corporate@intoglobal.com  
**W** intoglobal.com



- references will be followed up;
- all gaps in CVs must be explained satisfactorily;
- proof of identity and (where applicable) qualifications will be required;
- reference requests will ask specifically whether there is any reason that they should not be engaged in situations where they have responsibility for, or substantial access to, persons under 18;
- appropriate suitability checks will be required prior to confirmation of appointment.

**This role may meet the requirements in respect of exempted questions under the Rehabilitation of Offenders Act 1974. If so, all applicants who are offered employment will be subject to a Disclosure and Barring Service check before the appointment is confirmed. This will include details of cautions, reprimands or final warnings as well as convictions.**

For further details, a full job description and a copy of our Candidate Privacy Notice see <https://intoglobal.com/jobs>

INTO is an equal opportunities employer.

INTO is committed to safeguarding and promoting the welfare of young people, and child protection screening will apply.

<http://www.intoglobal.com/>

INTO Giving is the charitable arm of INTO University Partnerships and is committed to increasing access to education and improving the quality of education for disadvantaged young people around the world. INTO employees are encouraged to take an active role in INTO Giving.

To find out more please visit [www.into-giving.com](http://www.into-giving.com).